A man in a grey jacket and dark pants is walking away from the camera on a paved road. He is carrying a black briefcase with a red handle. The background shows a rural landscape with rolling hills, a small village with a church, and a winding road in the distance.

# Screening & Brief Intervention Toolkit

A guide to creating SBI programs

**AB**InBev

# How to navigate in this Toolkit

Please take into account the functions of the following icons to help you navigate through this Toolkit:

## INDEX

**Direct link** to the Index



**Slide navigation:** previous and next

Shortened timeline >

**Buttons** will direct you to internal content

## Hyperlinks

External **website** links and **Internal** links



**Note:** These functions will only work in the **Slide Show mode**



# Executive Summary

**Screening & Brief Intervention (SBI) is a preventative program** which measures an individual's drinking pattern during outpatient or wellness visits and provides interventions to those at risk of harmful use of alcohol.

**The program takes on many forms depending on a community's need, readiness and capacity.** For example, a region with tremendous support from its local health department may implement an in-person program while a city with limited local support may focus on building relationships and implementing a **chatbot** on ABI's local website.

**Cost varies by size and scope of program** but is anticipated to be **~\$100K-\$200K** per year for ~10K-20K individuals for a frontline program. Note: COVID-19 has proven the **cost efficiency (scalability)** and **effectiveness** of tele-SBI.

**This toolkit provides a step-by-step approach** to defining the right format and implementation of a SBI program for your region.

**Further reference material**—including a toolkit specifically focused on tele-SBI—**can be found in the [Appendix](#).**





# Table of Contents:

1

**Introduction** - Purpose of the Toolkit

2

**Topic Overview** - The harmful use of alcohol

3

**Program Overview**

- a. Overview of Screening & Brief Intervention (SBI) Program
- b. Program process map, implementation steps, timeline

4

**Key steps to implement SBI Programs**

- a. Phase 1: Plan
- b. Phase 2: Implement
- c. Phase 3: Exit

5

**Conclusion - Closing remarks, FAQs**

6

**Appendix**

- a. Links to additional resources
- b. Overview of existing SBI Programs

# Purpose of the Toolkit



## Purpose

This toolkit is intended to help ABI Zones and Business Units develop and implement effective Screening & Brief Interventions (SBI) by providing best practices and practical guidance learned from successful SBI programs



## It will help you

1. Identify the best SBI program for your community
2. Create, adapt & implement preventative services during an outpatient or wellness visit to identify and assist individuals who are drinking above recommended amounts
3. Collect data on screening responses and programs to determine the effectiveness of the program and refine the program as needed
4. Contribute to topic thought leadership by publishing findings and sharing evolving best practices



## Who is this toolkit for?

AB InBev corporate affairs teams and partners developing SBI programs and campaigns in their communities to help decrease the harmful use of alcohol while increasing AB InBev's social footprint

# Topic Overview

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## The Harmful Use of Alcohol





# Overview of the Harmful Use of Alcohol

**What is the harmful use of alcohol?** The harmful use of alcohol is a term coined by the World Health Organization to describe any use of alcohol that causes harm to the drinker, or those surrounding the drinker. In practice, it is monitored by an individual's level of alcohol consumption.

**Some key consequences are...**

- 1** **3 million deaths** each year, representing 5.3% of all deaths
- 2** **200+ diseases and injuries** with harmful use of alcohol as causal factor
- 3** **~13% of deaths** among 20-39 year olds attributed to alcohol
- 4** **Causal relationship** between harmful drinking and incidence of infectious diseases such as tuberculosis
- 5** **Social and economic loss** to society



# Program Overview

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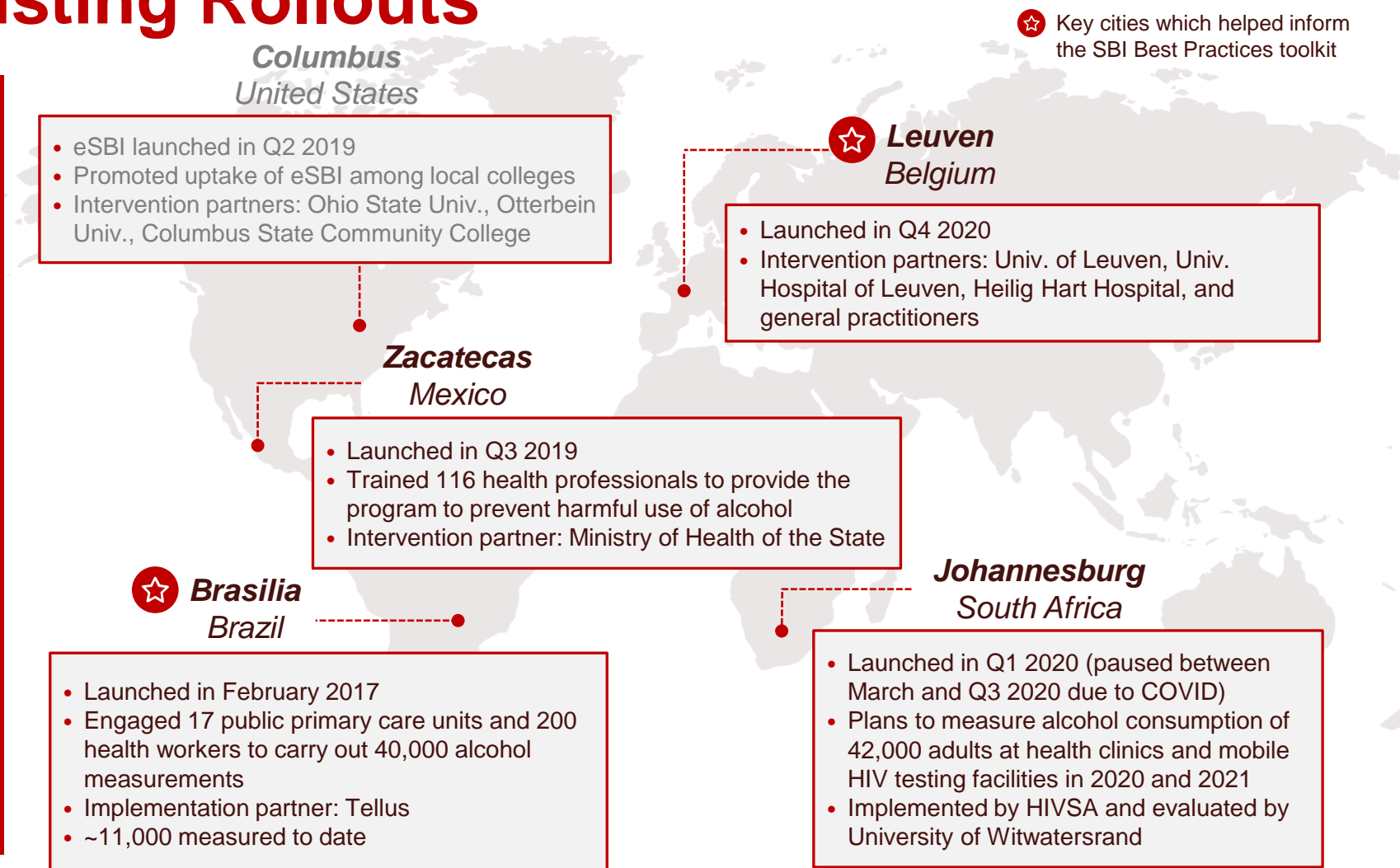
# About SBI and Existing Rollouts

## Program overview

**Screening and Brief Intervention (SBI)** is an evidence-based preventive service during outpatient/wellness visits which identify and assist individuals who are drinking above recommended amounts. Efforts include:

- Reviewing a validated set of measurement questions to better understand patient's drinking patterns
- Training healthcare workers to identify high-risk individuals
- Conversing with patients who are drinking above recommended amounts

**Estimated cost:** \$100K-\$250K depending on delivery method, labor cost, and scope.



**This toolkit is a compilation of best practices derived from existing SBI initiatives**

# Menu of SBI Program options

SBI can take many forms; consider target community capacity and unique considerations to select program

<b>Frontline Programs</b> Signature program referred to as SBI	<b>Enabling Programs</b> Ensures SBI is a community-based program	
<b>Screening &amp; Brief Intervention (SBI)</b>	<b>Partnership Development</b>	<b>Community Engagement &amp; PR</b>
<div data-bbox="104 582 191 649"></div> <b>In-person SBI</b> Conduct SBI in-person at healthcare centers	<div data-bbox="1006 575 1077 654"></div> <b>Government relations</b> Developing relationships with municipalities which can lead to a program sustainability or exit plan	<div data-bbox="1745 575 1821 654"></div> <b>Community engagement</b> Raise awareness of SBI among community members (e.g., tabling at community health events, posters in public locations) and building allies
<div data-bbox="104 892 191 953"></div> <b>Tele-SBI</b> Use call centers and mental health professionals conduct SBI over the phone	<div data-bbox="1006 889 1077 953"></div> <b>Advocacy work</b> Working with local gov'ts to advocate for Smart Drinking regulations (e.g., establishing a minimum alcohol consumption age)	<div data-bbox="1745 889 1821 953"></div> <b>Social norms campaign</b> Campaigns incl. print, video and radio advertisements to promote Smart Drinking, behavior change, and uptake of no- and low-alcohol products (NABLAB) at societal-level
<div data-bbox="104 1118 191 1182"></div> <b>Digital SBI</b> Use websites, apps, or chatbots to screen individuals automatically		

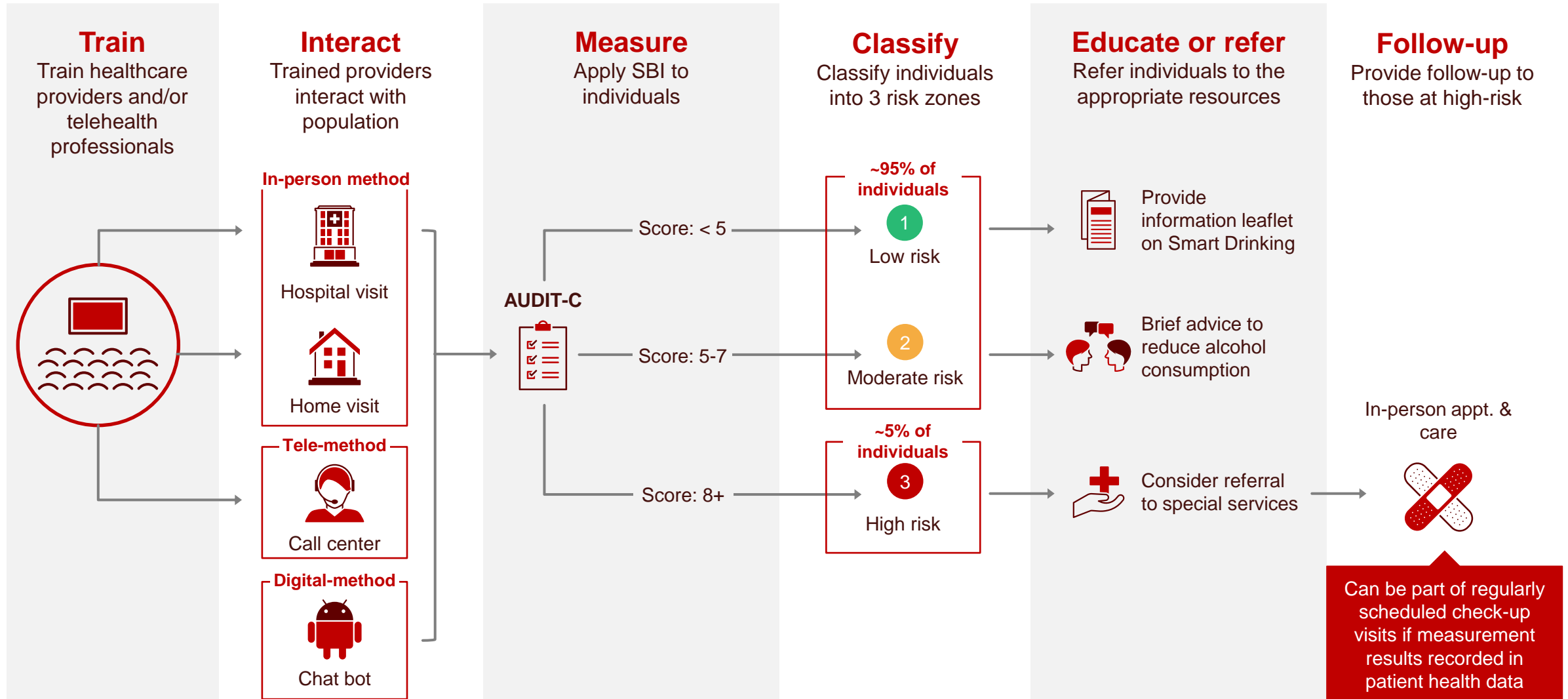
# Cost components and ranges for SBI Program

**Note:** Program cost dependent on cost of living and scale program

	In-person SBI (~% distribution of total cost)	Tele/ Digital-SBI (~% distribution of total cost)
<b>Content creation</b> (e.g., adapting questionnaires and training material, websites etc.)	10%	25%
<b>Monitoring &amp; Systems</b> (e.g., data collection and reporting systems, technology etc.)	20%	30%
<b>Personnel</b> (e.g., implementation and technical support)	50%	30%
<b>General &amp; Admin Expense</b> (e.g., routine PMO and accountability systems etc.)	<10%	<10%
<b>Advocacy &amp; Stakeholder Engagement</b> (e.g., health providers, communities, civil society and departments of health; potential social norms campaign)	10%	5%

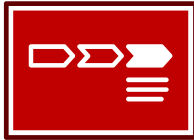
**Cost varies by size and scope of program** but is anticipated to be ~\$100K-\$200K per year for ~10K-20K individuals screened

# Care pathway for Frontline SBI Programs





# Key steps to implement RBS in your community



## PHASE 1 PLAN

Design a program tailored to your city and prepare for launch

1. Select geography
2. Establish relationships
3. Select a Program
4. Design, prepare, tailor
5. Set goals
6. Select and train partners



## PHASE 2 IMPLEMENT

Roll out Programs and troubleshoot as needed

7. Mitigate risk
8. Collect and monitor data



## PHASE 3 EXIT

Ensure sustainability and impact of program; handoff

9. Evaluate and share results
10. Scale and exit

# Implementation timeline suggests approx. 3 years of ABIF involvement



**Year 1**  
**Plan & Prepare**



**Year 2**  
**Launch & Monitor**



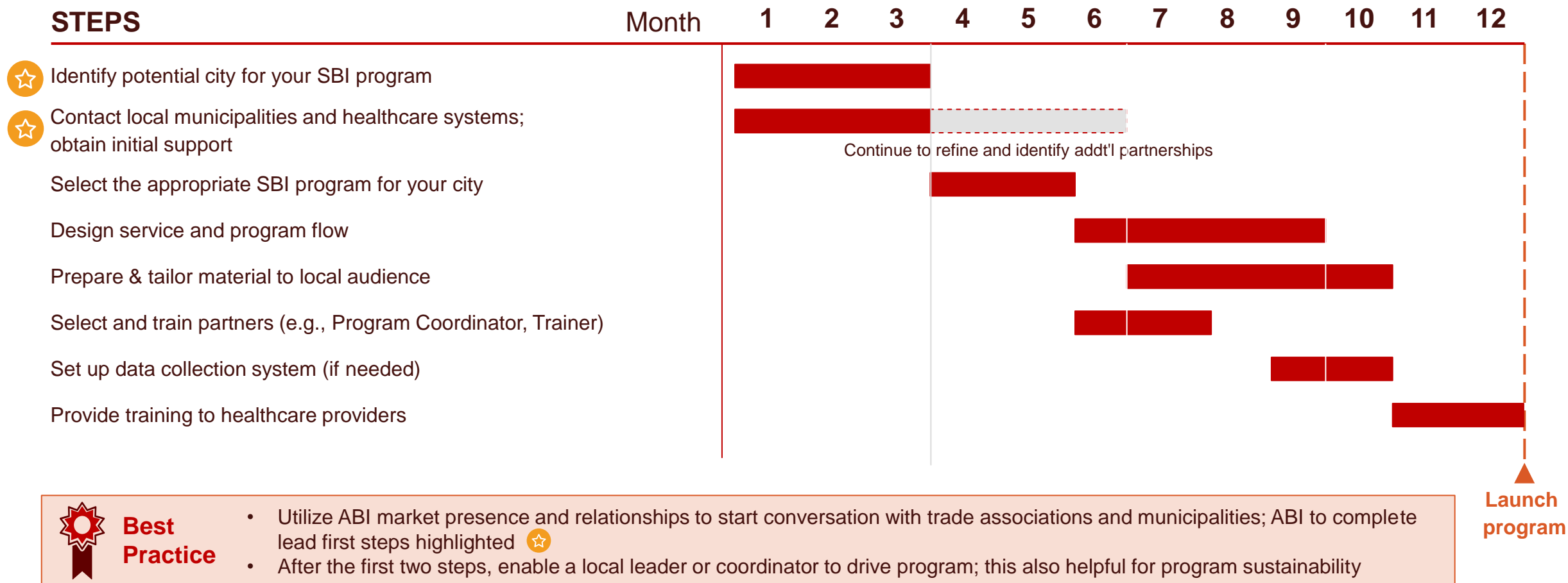
**Year 3**  
**Scale & Exit**

Timeline can be shortened if expanding into geographies  
neighboring existing, successful SBI programs

Shortened timeline >

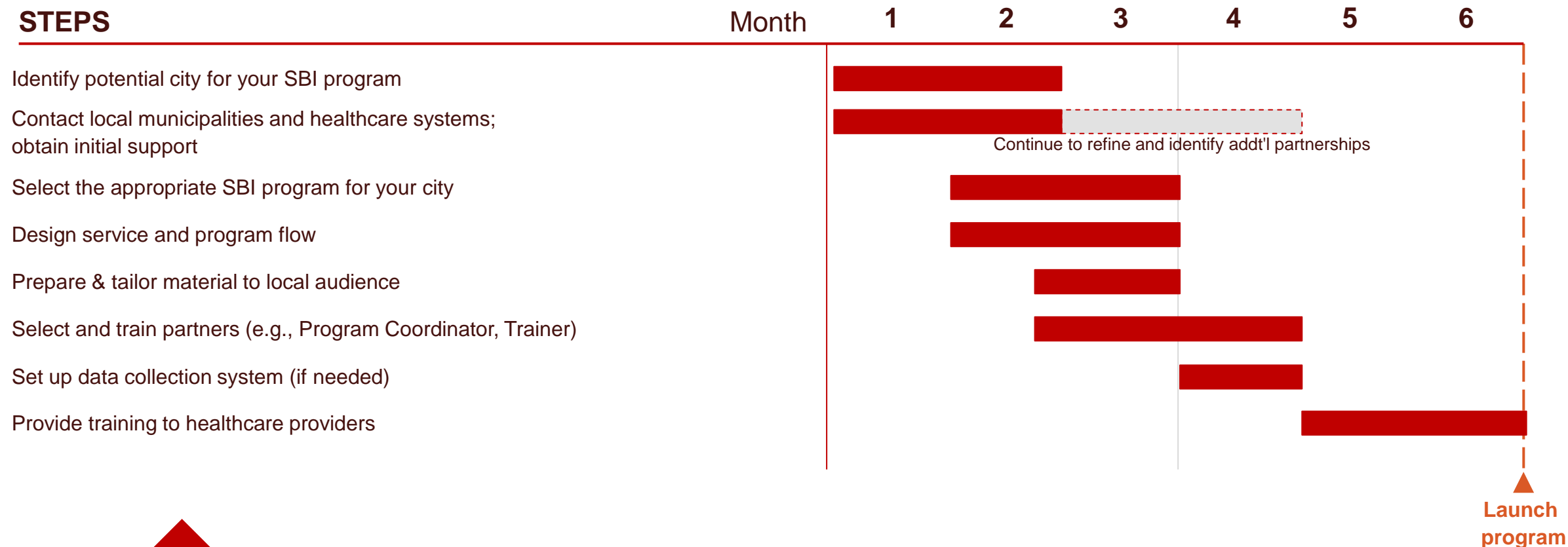
# Detailed timeline for new geographies

Invest ample time—1 year—in laying foundation for the Program to maximize the likelihood of success



# Detailed timeline for adjacent geographies

Expansion into geographies adjacent to existing successful SBI programs can have shorter time-to-launch



~6 months prep for adjacent geography expansion vs. ~12 months for new geography launch



# Implementation Steps & Best Practices

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### Select geography

Identify geographies with maximum likelihood of success using six criteria

Step  
1

### Establish relationships

Key stakeholders for a successful program

Step  
2

### Select a Program

Select the best SBI program for your community

Step  
3

### Design, prepare, tailor

6 Technical guidelines & data infrastructure

Step  
4

### Set goals

Step  
5

# Implementation Steps & Best Practices

Step  
6

### Select and train partners

Step  
7

### Mitigate risk

Manage and address potential risks

Step  
8

### Collect and monitor data

Step  
9

### Evaluate and share results

Step  
10

### Scale and exit

Sustainability, Scaling and Exit Plan


Step  
1

# Identify geographies with maximum likelihood of success using six criteria

At a minimum,  
municipality and  
healthcare center  
buy-in required

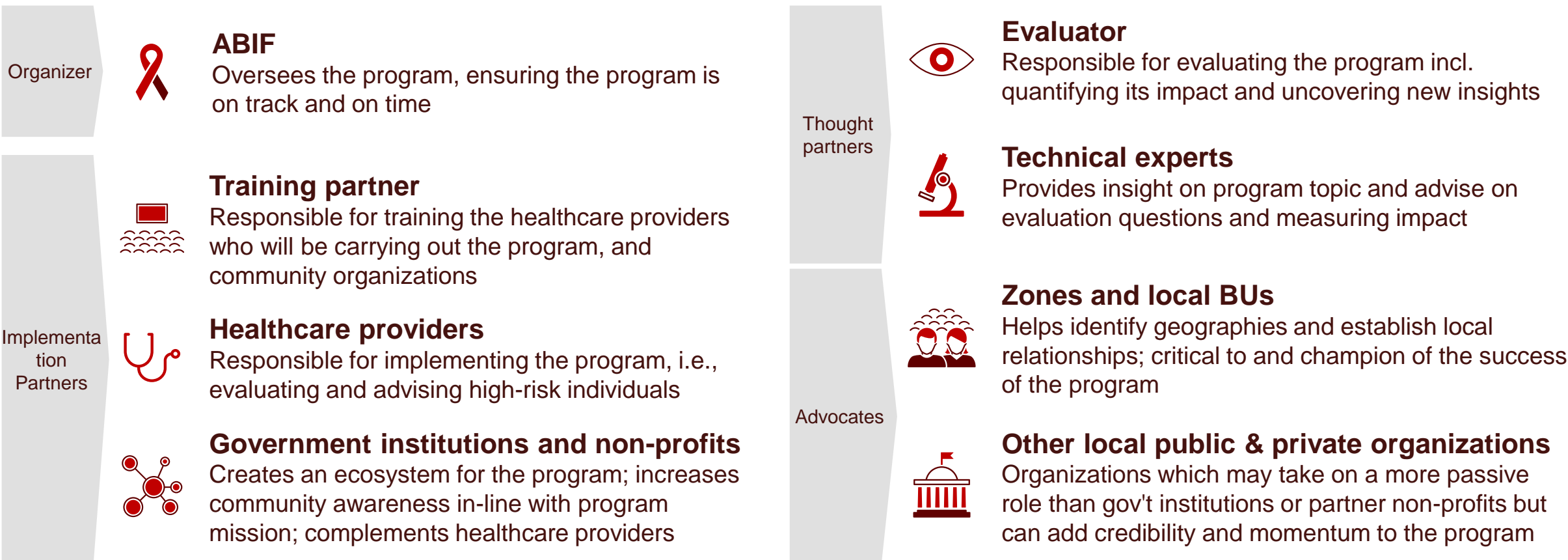
## Key dimensions

## Evaluation criteria

Land- scape	1 Community need	<b>Magnitude of harmful use of alcohol in the community</b> What are the statistics on the prevalence of harmful drinking in the community? Any recent events?
	2 Community interest	<b>Level of interest in harmful drinking intervention</b> Has the community identified reduction of harmful alcohol use as a priority topic to address?
Implemen- tation	3 Local partners & support	<b>Anticipated support from and capacity of local public and private entities and ABI BUs</b> Are there local organizations (e.g., non-profits) and government agencies who can assist with implementation? Does the program have buy-in from local ABI BUs (e.g., Sales)?
	4 Sustainability	<b>Ability of potential partner to independently sustain program long-term</b> How reliant would the implementation partners be on ABIF resources?
Outcome	5 Anticipated impact	<b>Degree of anticipated impact on the community</b> How much reduction in harmful drinking can we expect? How many people?
	6 Thought leadership	<b>Likelihood of uncovering new insights and contributing to thought leadership</b> Is there lack of coverage of the community and its harmful use of alcohol? How can implementing the program lead to local and global conversations on the topic?



## Step 2 Key stakeholders for a successful program



### Best Practice

- Support of three groups—municipalities, professional associations, and health center directors—essential to start SBI
- However, you do **not** need all remaining partners before starting SBI; getting started can often fuel additional partners and final set of stakeholders involved may vary by program





Step  
3

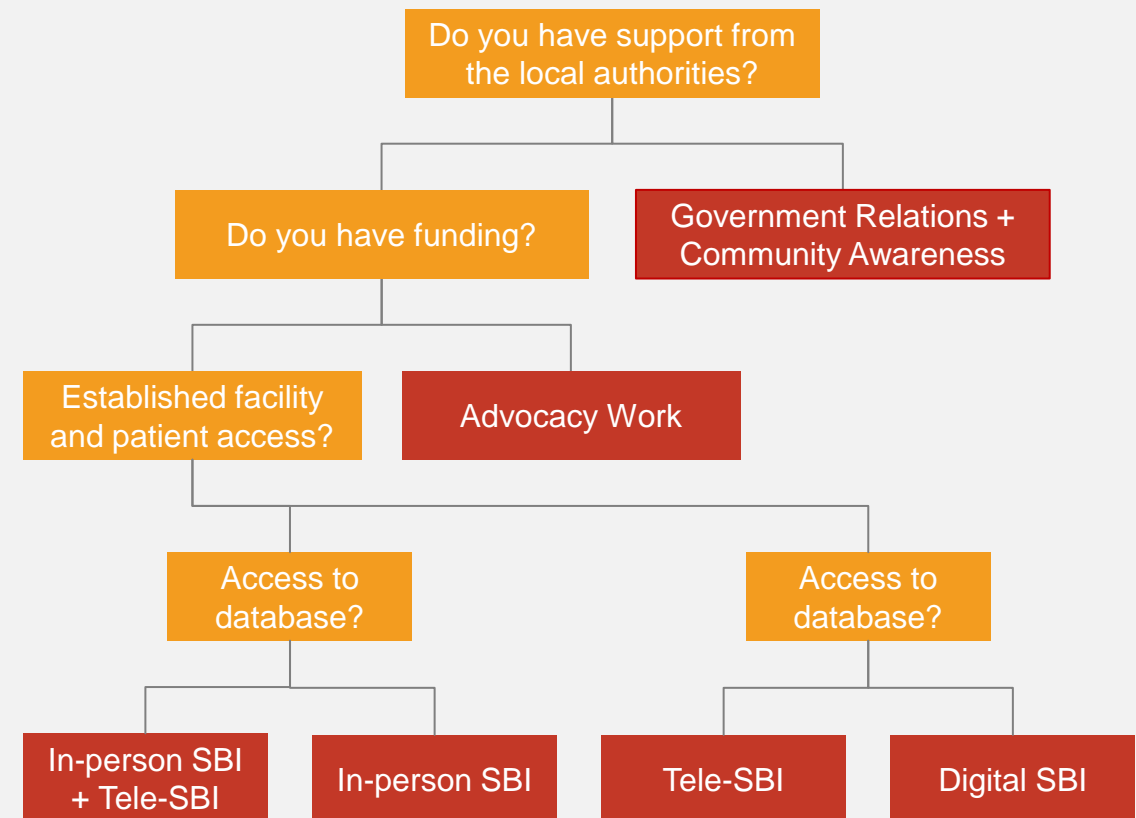
# Select the best SBI program for your community

## Key aspects to balance and consider

- 1 **Support from local authorities**  
Ex) Ministry of Health, community health system head
- 2 **Capacity** including funding, personnel bandwidth & capabilities
- 3 **Patient's ability to access**  
physical health facilities, internet, and/or phones

**Note:** The decision tree identifies the most labor-intensive program a BU may want to plan given its current situation; **BUs can incorporate add'l programs or implement 1+ programs at a time**

## Decision tree





# Considerations in selecting the SBI delivery channel



## In-person



## Telemedicine



## Digital (e.g., chatbot)

### Relative strengths

- Most impactful mode of delivery
- Helps integrate SBI as part of primary care like blood pressure checks

- Lessens workload on healthcare providers by using telehealth professionals
- Similar impact compared to in-person SBI

- Readily available on a pre-determined platform
- One time setup cost with low maintenance fees

### Other considerations

- Expensive; costly to scale
- Must motivate healthcare providers to implement for free
- Impacted by any limitation to personnel movement

- Increased need for software and technical expertise
- Potential increase in regulatory compliance due to use of personal data

- Consumer-driven (i.e., passive)
- Not as effective as in-person or tele-medicine SBI

Step  
4

# 6

## Technical guidelines & data infrastructure

Clinical package

Information materials

Training course & user manual

Communication campaign

Data management system

Patient data & SBI results



PHASE 1: PLAN



Technical guidelines

Data infrastructure



# Detail | Description of the six technical guidelines

Guidelines	Descriptions
Clinical package	Measurement instrument, care pathway instructions for providers, info. materials for providers and patients
Information materials	Materials for providers and patients regarding SBI
Training course & user manual	Training course and instructions. Manual on user reactions to prepare providers for various scenarios
Communication campaign	Materials for providers and patients regarding SBI
Data management system	System to collect referral info., evaluation responses, provider performance. (Tele-SBI only) Call center
Patient data & SBI results	Results of the measurements. (Tele-SBI only) Directory of patient information



## Best Practice

**Adapt and tailor** the guideline content based on:

- Local and national guidelines
- Individual healthcare provider factors
- Patient factors
- Interactions between different professional groups
- Incentives and resources
- Capacity for organizational change
- Social, political and legal factors



Step  
5

# Set a goal

## Goal Setting

Set both **quantitative** and **qualitative goals**, as well as target milestones to track impact over time

Goals should take into consideration:

- Available funding and capacity
- Mode of implementation
- Likely community reception to SBI program (i.e., measuring)

### Benchmark Goal

Aim to make SBI measuring as ubiquitous as similar measurement efforts such as blood pressure checks

Benchmark goal set at 30% to match the OECD model where blood pressure is measured in 67% of patients in high-income countries and 38% in low- and middle-income countries

30%  
coverage



PHASE 1: PLAN





# Evaluation criteria

## Quantitative measures

Qualitative measure is determined by:

- **Coverage:** Proportion of the population in the target community that was screened through SBI
- **Advise ratio:** Proportion of those who received SBI and was drinking above recommended amounts, who received advice or another form of intervention

## Qualitative measures

Qualitative feedback is often gathered using surveys or verbally during check-in meetings with implementers

Qual. evaluation to be provided by 4 groups:

- Relevant community stakeholders involved (e.g., gov't, academics, professional orgs)
- Primary healthcare managers
- Primary healthcare staff
- Patients and users



Step  
6

# Select and train partners



## Selection

### Training partners

Considerations:

- Experience with trainings related to the harmful use of alcohol
- Knowledge of the region's culture and customs

### Implementation partners

Considerations:

- In-person: Support from Director or Manager of healthcare center is a must
- Tele-SBI: Telehealth experience



## Training

- 1+ day training
- Cover common questions and concerns raised by primary healthcare providers
- Consider trainings across municipal areas

- Initial training: 2-4 hours
- Follow-up training: 1-2 booster trainings
- **Motivate providers to want to offer SBI**
- Accommodate high provider turnover and provider schedules by **offering several training times**
- Limit content to only the essentials; offer roleplay








## Best Practice

- Trainings should be **experiential**
- Trainings should not exceed **24 attendees**
- Develop **internet skills-based training** simultaneously when designing the face-to-face training

# Five key implementation roles

Depends on program type



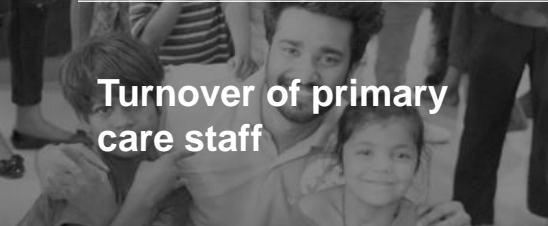
					
	Manager	Primary care provider	Telehealth professionals	Specialists	Measuring & Reporting
Position type <sup>1</sup> (# <sup>2</sup> )	PT (1)	— <sup>3</sup>	PT/FT (5)	— <sup>3</sup>	PT (1)
Role description	Oversees the operations of SBI incl. coordination; has decision rights	Implement SBI in-the-field	Implements SBI over the phone	Provides clinical support to severe cases; provides basic training on managing difficult cases	Designs and oversees data collection, maintains systems, analyzes outcomes
Qualifications	Project mgmt. experience; tech knowledge	SBI training; local public health systems experience; basic knowledge of digital tools		Clinically trained to manage severe alcohol cases; track record of training healthcare providers	Experience designing and monitoring data collection; programming and analytical skills

1. FT = Full-time, PT = Part-time 2. Based on a mid-sized city like Brasilia, targeting approx. 10,000-20,000 screenings 3. Part of existing healthcare system and does not require additional staff

Step  
7

# Manage and address potential risks

START PHASE 2: IMPLEMENT

Potential risks	Description & Example	Solution
 <p>Regulatory &amp; Political</p>	<p>Regulatory changes can impact a community's consumption of alcohol, impacting scope or effectiveness of the intervention</p> <p>Ex) In Dec. 2020, Johannesburg banned the sales of alcohol in an effort to curb the spread of COVID-19. This resulted in a key partner—a government agency—pulling out of the Steering Committee</p>	<p>Leverage partners and ABI as soon as possible to create a coalition and approach the gov't</p>
	<p>Political leadership changes can lead to change in health directors and managers in some geographies requiring renegotiation of programs</p>	<p>Report program achievements regularly to reduce risk preemptively</p>
 <p>Natural disasters (incl. COVID)</p>	<p>Natural disasters may either shift health system focus away from preventative services, delay or stop SBI initiatives, while increasing harmful use of alcohol</p> <p>Ex) In 2020, the COVID-19 pandemic resulted in <b>cancellation of SBI in China</b>, and temporary pause of SBI in Ceilândia</p>	<p>Implement internet-based training and digital/tele-medicine approach</p> <p>Utilize private implementation partners instead of healthcare providers</p> <p>For COVID, remind healthcare providers that alcohol is a risk factor for respiratory tract infection</p>
 <p>Turnover of primary care staff</p>	<p>Use of short-term contract staff and burnout means inconsistent number of providers screening patients, and potential difficulty with continuity and institutionalizing program</p>	<p>Adapt training program to provider needs and culture</p> <p>Schedule regular, recurring trainings to ensure new staff are trained</p> <p>Consider offering online trainings</p>



**Step  
8**

# Collect and monitor data

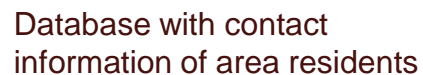


**Best  
Practice**

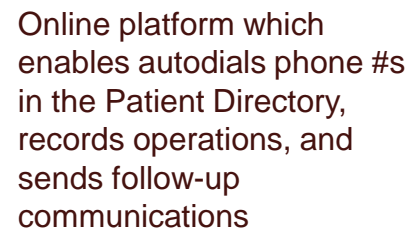
- Adhere to national, regional, and local regulations on data management and security
- Save past data to gather historical data and build a data library
- Share aggregated data and findings with partners in set intervals; find opportunities to publish findings publicly

## Detail | Data management systems to facilitate seamless execution

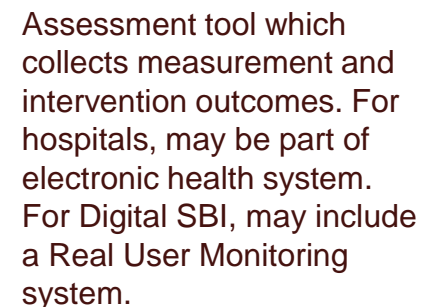
## Patient directory



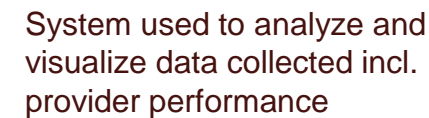
## Call center system



## Data collection & management



## Data analysis visualization



**Note:** Aggregated data should be reported to the ABIF Smart Drinking Goals Data Library

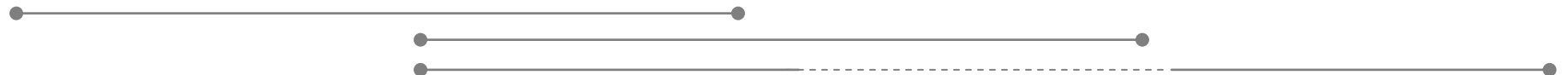
## Referral database

Information on patients who were flagged as high-risk for mental health professional to provide specialized care

Ex) In Brasilia, Excel

For telemedicine only

## Potential overlaps





## Step 10

# Sustainability, Scaling and Exit Plan

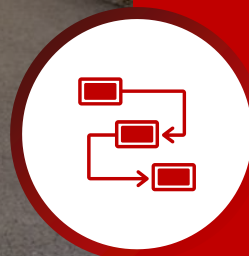


**Obtain explicit commitment** from authorities like:

- Country, regional or local Department of Health
- Community Health Systems
- Directors of the Primary Healthcare Centers to continue and adopt the program



**Develop a transition plan together** including mandating the program, guidelines and actions



Fully **integrate the measuring instruments** and data recording into existing electronic medical systems and records

# Conclusion

- There is a range of SBI programmes that can be implemented, with face-to-face contact between a provider and a patient in a primary health care centre being core
- Participation of local, regional and national stakeholders at all stages of set-up and implementation is essential
- Plans for sustainability of the programme should be built in from day one
- The goal is to increase coverage – increasing the proportion of the adult population within the catchment area of the centre who have had their alcohol consumption measured to 30% or more
- Regular monitoring and reporting, tracking progress in coverage, is vital for the success of the programme





## Frequently Asked Questions

**Q: Do healthcare providers get compensated for participating in the program?**

**A:** No. We find that healthcare providers are often willing to implement SBI without compensation, as long as we provide the adequate resources (e.g., education brochures). Unless for tele-health professionals, we **do not recommend providing compensation (or incentives)** as it can make the program unsustainable and/or decrease the credibility of the program.

**Q: Are there ways to accelerate the implementation?**

**A:** We recommend keeping a lean team minimize the amount of coordination needed. However, **do not rush** the planning process; thorough planning can help limit roadblocks down the road.

**Q: Can technology be adopted to fast-track implementation?**

**A:** There are many digital technologies available that can be used for measuring alcohol consumption and giving advice. They are not a solution on their own—they can add to, rather than replace, other approaches. Any technology that is used should be based on strong evidence, and if new, should be thoroughly tested before widespread roll-out.



# Appendix



# Additional Resources

World Health Organization, Guidelines for Use in Primary Care :

<https://www.who.int/publications/i/item/audit-the-alcohol-use-disorders-identification-test-guidelines-for-use-in-primary-health-care>

*The first three questions are the AUDIT-C, reproduced on the next slide*

Materials from the SCALA Project, implementing programs in Latin America:

<https://www.scalaproject.eu/>

Centres for Disease Control and Prevention (CDC) Alcohol Screening and Brief Intervention Advice:

<https://www.cdc.gov/ncbddd/fasd/alcohol-screening.html>

# Measurement questionnaire | AUDIT-C Form

## AUDIT-C Questionnaire

Patient Name \_\_\_\_\_ Date of Measurement \_\_\_\_\_

*Please circle your response to each question below:*

Questions	Scoring system				
	0	1	2	3	4
How often do you have a drink containing alcohol?	Never	Monthly or less	2-4 times per month	2-3 times per month	4+ times per week
How many units of alcohol do you drink on a typical day when you are drinking?	1-2	3-4	5-6	7-9	10+
How often have you had 6 or more units if female, or 8 or more if male, on a single occasion in the last year?	Never	Less than monthly	Monthly	Weekly	Daily or almost daily
Total score					

**For questions and clarification, please contact:**

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